



EXPRESSION OF INTEREST ENTREPRENEURSHIP DEVELOPMENT TRAINING 2025 - 2026

The Health and Welfare Sector Education and Training Authority (“HWSETA”) invites accredited Training Providers to apply for the Entrepreneurship development training operating in the Health and Welfare sector.

Details of the Entrepreneurship development Funding Project

This training programme aims to support entrepreneurship development by equipping individuals in our sector with the necessary skills to start and develop sustainable business ventures. The programme focuses on skills development initiatives that expose participants to entrepreneurship and provide support for business start-ups. The programme will be offered to unemployed learners funded through the HWSETA’s entrepreneurship development programme. Training must cover the following skills areas:

1. Introduction to Entrepreneurship

- What is an entrepreneur
- What is entrepreneurship
- Different forms of entrepreneurship

2. The entrepreneurial process

- The new venture creation process
- Skills required in the entrepreneurial process
- Establishing a business start-up timeline
- Contract negotiation

3. Developing the business plan

- Fundamental of business planning
- The business model canvas
- Planning and managing production and operations
- Producing a business plan

4. Entrepreneurial finance

- Forms of finance
- Financial Literacy
- Pricing of goods & services

5. Entrepreneurial social capital

- Human resource and labour relation policies
- The role and importance of networks

The Training Provider will be required to:

- Recruit qualifying learners (Doctors, Pharmacists, Veterinarians, Animal Health Technicians who want to start and own practices) with the support of the HWSETA.
- Facilitate the contracting arrangements between the Training Providers, learners and the HWSETA (as defined by the HWSETA).
- Coordinate all training preparation including venue, travelling and catering.
- Conduct, monitor and report on the training activities.

The Training provider will have the responsibility to:

- Identify and recruit the relevant learners across all 9 provinces.
- Coordinate all communication with learners.
- Coordinate and implement the training.
- Administer all mandatory and compliance documents required by the HWSETA.
- Provide the HWSETA with all required reporting documents.
- Issue certificates to all training participants.

Qualifying criteria:

- Must have experience in entrepreneurship development training against any of the above areas. At least 2 references must be submitted.
- Must be registered as a training provider with any quality assurance body.
- Must have more than 5 years of experience as a Training Provider.
- Must apply using the HWSETA prescribed template using the HWSETA EOI portal.

- Must have a valid CIPC registration at the time of application and throughout the implementation of the project.
- Training must commence by no later than **15 March 2026**.
- Only one provider will be appointed for the implementation of this project.

Financial Implications

The Training Provider must provide the financial implications to train 30 learners across all 9 provinces limited to **R48 000 per learner** (Inclusive of tuition, travel and accommodation, mentorship, and tools of trade)

Please Note:

The HWSETA reserves the right to withdraw the approval if:

- The information provided in the application form is not true and correct; or
- The Training provider does not adhere to any of the requirements laid down by the HWSETA.
- Registration status of the organisation ceases to exist before or during the commencement of the project.

NB. By submitting this application form, you hereby authorise the HWSETA to collect your personal information for the service offered. Personal information is only used for the purpose of delivering the mandate of the HWSETA. Refer to the HWSETA Privacy Policy on our website.

Applications must be submitted to: edvapplication@hwseta.org.za

CLOSING DATE: 06 February 2026.